



AMERICA'S UNIONS

**DEPUTY DIRECTOR OF THE INDUSTRIAL UNION COUNCIL (IUC)
ADVOCACY HUB
WASHINGTON, D.C. [HEADQUARTERS]**

OVERVIEW OF RESPONSIBILITIES:

The Deputy Director of the Industrial Union Council (IUC) is responsible for developing and advocating for policy positions on a wide range of issues related to the manufacturing sector. The Deputy Director will work with the Executive Director to coordinate affiliate participation and input in policy development, developing strategies for achieving policy outcomes, involving affiliated unions fully in those strategies, representing the federation and the labor movement in a variety of forums, and organizing support among other organizations for labor-developed policies. The person in this position is also responsible for conducting research and analysis on matters related to manufacturing, trade, new technology, clean energy goods and industrial decarbonization.

DESCRIPTION OF DUTIES:

- Assist in the supervision of the work of AFL-CIO staff on manufacturing related climate and energy issues, including the Labor Energy Partnership (LEP).
- Coordinate the work of cross-department teams for IUC and LEP projects, including preparation of materials and media, and public advocacy and campaigns.
- Represent the federation in briefings, meetings, and public forums in support of energy and manufacturing policy issues. Prepare written supporting materials needed for policy campaigns and other trade and manufacturing policy matters.
- Represent the AFL-CIO and the labor movement on manufacturing policy issues in a variety of forums, including among national and international unions, advocacy groups and other coalitions, policy think tanks, universities, the media, civil society bodies and international forums.
- Organize support for labor's manufacturing policy goals by building strong and ongoing relationships with relevant organizations, including traditional allies, employers and their trade organizations, and general public policy groups.
- Take primary responsibility for co-development of AFL-CIO policy papers, including ensuring extensive affiliate consultation and review and coordination of policy workshops.
- Convene and manage workgroups and task forces of affiliate unions and other involved parties.
- Support and coordinate manufacturing workforce issues with the Working for America Institute and AFL-CIO affiliates.
- Support AFL-CIO manufacturing work with civil society and labor organizations, both domestically and internationally. Ensure that AFL-CIO views are reflected in joint declarations and policy statements.
- Research and write informational materials, including reports and issue briefs, testimony, resolutions, popular articles, talking points, and other educational and advocacy materials for distribution to the labor movement, the media, and the general public.
- Advise and provide technical support to AFL-CIO officers, senior staff and other departments, affiliate unions and other labor organizations and allied organizations regarding labor policy proposals and positions.
- Monitor, analyze and prepare detailed written impact assessments of federal and state legislative and executive branch policy proposals with respect to government procurement.
- Provide policy analysis and support for AFL-CIO and manufacturing affiliates, in coordination with

other departments and hubs.

- Support AFL-CIO's state federations in forming and convening state-level IUC's.
- Prepare assessments and recommendations regarding international financial institution (IFI) and export credit agency (ECA) funding and policies, including impact of IFI and ECA policies and conditionalities on economic development and the U.S. labor market.
- Develop a program to monitor, analyze and assess the impact of federal support for manufacturing and technology research and development on unions, domestic employment, and U.S. competitiveness in the industrial sector.
- Analyze and assess trade patterns, especially with regard to trade in basic materials, clean energy goods and advanced technology goods. Includes analysis of implications of specific WTO (or other trade dispute) decisions for U.S. laws and regulations, as well as likely impact on workers in the manufacturing sector.
- Performs other duties as assigned.

QUALIFICATIONS AND SKILLS:

- Bachelor's and advanced degree in economics, political science, public policy or fields related to manufacturing and trade; relevant work experience.
- Labor experience in an energy or manufacturing union is preferred but not required.
- At least seven years of versatile and progressively responsible experience in industrial policy or energy policy and workplace areas described above.
- Demonstrated ability to communicate complex technical concepts to a variety of audiences, including excellent writing, representational, and public communication skills.
- Demonstrated ability to design, conduct and/or oversee independent manufacturing and economic writing projects. Excellent writing and editing skills, proficiency in secondary research, ability to prepare graphs and charts. Excel and PowerPoint required.
- Experience in public speaking, including demonstrated ability to interact flexibly and appropriately in a politically sensitive environment. Demonstrated ability to field media calls on sensitive political and technical issues.
- Demonstrated experience supervising diverse staff teams with inter-disciplinary work.
- Demonstrated effectiveness working in politically sensitive and high-pressure environments.
- Demonstrated ability to write and implement strategic plans and programs to further federation policy objectives.
- Demonstrated ability to prepare clear, timely and thorough analyses of complex policy issues.
- Demonstrated ability to evaluate, prepare written assessments of and/or develop federal and state legislative, regulatory and other policy proposals and related supporting materials.
- Demonstrated ability to build teams and work effectively in a team environment, in both a lead and support role.
- Strong interpersonal and problem-solving skills.
- Ability to work extended or irregular hours as needed.

Starting annual salary is \$116,588

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