

# AFL-CIO

AMERICA'S UNIONS

**SENIOR RESEARCHER**  
**ECONOMIC, POWER, & GROWTH**  
**WASHINGTON, D.C. [HEADQUARTERS] PREFERRED OR AT-LARGE**  
*\*MUST LIVE WITHIN 100 MILES FROM MAJOR AIRPORT*

Are you passionate about economic fairness and social justice? Do you want to improve the lives of working people and strengthen the labor movement? If you answered, "Yes!," then the AFL-CIO may be the right place for you. We are the largest federation of labor unions in the United States, and our team of dynamic professionals is dedicated to growing worker power and ensuring every working person has a voice on the job. When you work at the AFL-CIO, you're more than just an individual employee- you're helping to lead a movement with a proud history and a bright future ahead.

The Growth Strategies arm of the Economic Power and Growth hub provides strategic planning, corporate research, industry research, and issue research to support union organizing and bargaining campaigns. The Growth Strategies arm works closely with other AFL-CIO departments, union staff, and leadership.

The Senior Researcher is expected to support and lead joint federation/affiliate research team organizing and/or bargaining campaigns. They will be responsible for developing research, analysis, and campaign strategy to advance these campaigns. The Senior Researcher is expected to play a key role in overall campaign planning, including worker, community, and strategic elements, and can staff representatives from local and national unions. The Senior Researcher is also expected to mentor staff, as well as work with affiliates on implementing AFL-CIO programs. The Senior Lead Researcher participates in developing Growth Strategies program.

The Senior Researcher must coordinate work closely with other Economic Power and Growth staff and management, as well as other AFL-CIO departments, affiliate staff, and leadership. The Senior Lead Researcher is not involved in supervisory or personnel decisions.

The Senior Researcher works under the direction and guidance of the Director of Growth Strategies as part of the Economic, Power, and Growth Hub.

## **DESCRIPTION OF DUTIES:**

### *Campaign and Operational Duties*

- Conducts and coordinates a broad array of research projects, including corporate and industry research, as well as quantitative studies employing modeling techniques.
- Activates different levels of the AFL-CIO structure to help coordinate Federation resources supporting campaigns.
- Works with affiliate staff on local and national levels to develop and support campaign goals, strategies, and tactics.
- Develops plans, assembles resources, and coordinates research components of strategic campaigns.
- Plays a central role in strategic campaign planning, including worker, political, and community elements.
- Builds effective coalitions with other unions and organizations.
- Has responsibility to monitor Federation resources and work to help ensure they are spent effectively.

### *Programmatic Duties*

- Represents the Economic, Power, and Growth Hub and the AFL-CIO in internal and external forums as a leading technical expert and union/issue advocate; develops and maintains relationships with other AFL-CIO and affiliate staff, outside consultants, academics, community and issue activists, and others.
- Works with key staff from AFL-CIO, affiliates, politicians, and community groups to develop broad community, legal, political, and workers issues.
- Participates in Growth Strategies program analysis and goal setting.
- Participates in Growth Strategies strategic research capacity-building efforts (including recruitment, training, mentoring, developing and implementing research systems, etc.).

### *Other*

- Performs other duties as assigned.

### **JOB QUALIFICATIONS**

- Preference for a candidate with at least five years of demonstrated comprehensive campaigning and research experience in new organizing and/or contract bargaining campaigns.
- Strong quantitative and qualitative research skills are a must.
- Demonstrated ability to design, conduct, and/or oversee research and analysis on an industry as well as individual employers.
- Excellent writing skills, including the ability to distill complex information and draft-well written documents and presentations for a variety of audiences.
- Ability and experience working independently on both short-term and long-term projects.
- Demonstrated ability and experience working collaboratively in team settings, working well under pressure, and managing multiple priorities and projects effectively.
- Experience working in a coordinating and/or convening role with multiple stakeholders in a new organizing and/or contract bargaining campaign setting, including union staff, union members/unorganized workers, and community members.
- Ability to manage relationships in complex political and sensitive organizational situations.
- Demonstrated ability to resolve conflicts while maintaining important and effective relationships.
- High level of individual motivation.
- Excellent attention to detail and accuracy.
- Excellent listening, interpersonal, communication and problem solving skills.
- Possess a commitment to progressive social change and winning for workers.
- While we strive to maintain a healthy and sustainable work/life balance, the position may sometimes require long and extended hours and an ability to travel on a regular basis as needed.

**Salary:** \$95,663.25

**Apply here:** <https://aflcio.exacthire.com/>

*Equal Opportunity Employer*